

Message Text

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43

ACTION EB-11

INFO OCT-01 AF-10 EUR-25 ISO-00 AID-20 CIAE-00 COME-00

FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12

SPC-03 CIEP-02 LAB-06 SIL-01 OMB-01 AGR-20 PA-04

PRS-01 USIA-15 DRC-01 IGA-02 /155 W

----- 077851

R 250900Z MAR 74

FM AMCONSUL LUANDA

TO SECSTATE WASHDC 2511

INFO AMEMBASSY LISBON

AMEMBASSY LONDON

AMEMBASSY PREORIA

AMEMBASSY STOCKHOLM

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E.O. 11652: N/A

TAGS: EIND, PFOR, BEXD, AO, PO, SW

SUBJECT: U.S. TRUCK MANUFACTURERS EYE ANGOLAN MARKET

1. LOCAL SCANIA AND VOLVO DEALERS EXPECT THOSE COMPANIES AND/OR SWEDISH GOVERNMENT WILL SOON BAN FURTHER TRUCK SALES TO PORTUGUESE AFRICAN TERRITORIES. (ACCORDING U.S. BUSINESS TRAVELER, S. AFRICAN PRESS MARCH 21 CARRIED STATEMENT BY VOLVO SPOKESMAN TO EFFECT COMPANY WOULD NO LONGER SELL TO S. AFRICA.)

2. COMMENT: IF RECENTLY RUMORED LARGE (1000 UNITS) SCANIA SALE TO TANZANIA A REALITY, SWEDES PROBABLY NOT ABLE EASILY CONTINUE SUPPLY SMALL PORTUGUESE AFRICAN MARKET ANYWAY. BRITISH LEYLAND'S INABILITY SUPPLY ITS DEALERS HERE PLUS RUMORED SWEDISH BAN HAS SENT U.S. TRUCK MANUFACTURERS SCURRYING TO REENTER ANGOLAN MARKET, EFFECTIVELY CLOSED TO THEM SINCE PORTUGUESE SWITCHED TO NON-U.S. SUPPLIERS FOLLOWING IMPOSITION OF "ARMS" EMBARGO. MACK, KENNWORTH ON VERGE OF SIGNING UP DISTRIBUTORS; EUCLID SOLD ONE 75 TON OFF-ROAD UNIT SHORT WHILE AGO, REPORTEDLY HAS SIGNED

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CONTRACT FOR 9 MORE.

BRIGGS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRUCKS, SALES, TRUCKING COMPANIES, EMBARGOES
Control Number: n/a
Copy: SINGLE
Draft Date: 25 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LUANDA00168
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740063-0673
From: LUANDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740318/aaaaaqpd.tel
Line Count: 62
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 30 MAY 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 MAY 2002 by elyme>; APPROVED <03 JUL 2002 by morefirh>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: U.S. TRUCK MANUFACTURERS EYE ANGOLAN MARKET
TAGS: EIND, PFOR, BEXP, AO, PO, SW
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005